Identification of the Area

Name or Designation:

Area 30 is known as the Seattle Central Business District and includes the following neighborhoods: The International District (30-10), Pioneer Square Historical District (30-20), Downtown Office Core II (Area 30-30 and Area 30-70), Downtown Office Core I (Area 30-40), Downtown Mixed Commercial (Area 30-50), Downtown Mixed Commercial/south portion of Denny Regrade (Area 30-100), Downtown Retail Core (Area 30-60) and the Pike Place Market District (Area 30-80).

Boundaries:

Area 30 is bounded north on Denny Way – the southern border is along Yesler Way to 4th Avenue to King Street – bounded west on Alaskan Way – and bounded east on Interstate 5 freeway.

Maps:

A general map of the area is included in this report. More detailed Assessor's maps are located on the 7th floor of the King County Administration Building.

Area Description:

Area 30 is known as the Seattle Central Business District or the Commercial Core. It is considered downtown's largest and most developed neighborhood. The area is Puget Sound's major employment center, a lively tourist and convention attraction, a strong shopping magnet, a thriving residential center, and a regional cultural and entertainment hub. The Commercial Core's unique neighborhood identity reflects its role as the heart of Seattle's Downtown Urban Center. Area 30 is comprised of Seattle's Retail Core, Financial Center/Office Core, City and County Government Centers, Pike Place Market Historic District, Pioneer Square Historic District, International District and the Denny Triangle Neighborhood.

Area 30 is subdivided into nine neighborhoods and typically distinguished by their predominant zoning classification. The following is a brief description of each:

International District: Area 30-10

Boundaries: This neighborhood comprises the International District.

Neighborhood Description: The International District is an historic area consisting of older existing buildings that are located adjacent to the Pioneer Square District, Kingdome/Safeco Field, and Seattle Central Business District. The International District has IDM and IDR zones that are historic overlays restricting redevelopment conforming to historical requirements. The International Special Review District was established in 1973 to preserve the area's cultural and historical character of its neighborhood. The Seattle Chinatown-International District Preservation Development Authority (PDA) was created in 1975 as a public corporation to redevelop historic buildings for a number of uses, most importantly, low-income housing. Currently, most of the rehabs done in this area are through the PDA. The neighborhood has seen a few significant new additions in the recent past with the new Uwajimaya, an Asian gocery store and retail center with multi-family housing on the upper floors, Union Station, a multiple building office condominium project completed in 2000, and the Gray Cary building, a nine story office building currently under construction.

The competing neighborhood to this area is Area 30-20, the Pioneer Square Historic District. Both of these neighborhoods are considered historical landmark areas and have zone classifications that restrict redevelopment conforming to historical requirements. Therefore, these two areas are similar in location, amenities, zone requirements and restrictions.

The Pioneer Square Historic District Neighborhood: Area 30-20

<u>Boundaries</u>: This neighborhood is defined by the boundaries of the Pioneer Square Mixed zone classification established by the City of Seattle. The northern boundary zigzags from Columbia Street and First Avenue to Cherry Street and Second Avenue to James Street and Third Avenue to Jefferson Street. The southern boundary is along King Street to Occidental Street to South Dearborn Street. The western boundary is along Alaskan Way, and the eastern boundary is along Fourth Avenue.

Neighborhood Description: Pioneer Square Preservation District is Seattle's first neighborhood and first historic district. Pioneer Square is a well-preserved commercial district located in Seattle's original commercial center, just north of the new baseball stadium, Safeco Field, and the new football stadium, which is nearing completion. To the east of Pioneer Square is the new Union Station development. Today Pioneer Square is home to residents, galleries, shops, and restaurants as well as manufacturing and technology firms. The late nineteenth century brick and stone buildings characterize the

District, many built in the Romanesque Revival style that was popular when the city rebuilt its central core after a devastating fire in 1889. According to the Pioneer Square Preservation District Urban Conservation report from the City of Seattle Department of Neighborhoods, Pioneer Square has the largest collection of such buildings in the country. Established as a preservation district in 1970, the neighborhood is protected by design guidelines focused on preserving its unique historic and architectural character and assuring the sensitive rehabilitation of buildings. Successful implementation of these guidelines has made Pioneer Square one of Seattle's most treasured neighborhoods, which draws thousands of visitors and tourists each year. The past year has been a difficult one for many properties in this neighborhood due to the Nisqually earthquake in February of 2001 and the Dot Com fallout.

The district has assigned a Board of Directors as members of the Department of Neighborhoods to review and to approve any change to the exterior of existing structures. This group also implements the use and design guidelines to establish preservation of the neighborhood's appeal as to complement and enhance the historic character of the District and to retain the quality and continuity of existing buildings.

New construction, remodeling, and additional stories to existing buildings are discouraged unless they are the original structures. New construction and remodeling must be visually compatible with the predominant architectural style of building materials within the inherent historic character of the district. Although new projects need not attempt to duplicate original facades, the design process ought to involve serious consideration of the typical historic building character and details with the district. The district's guidelines of building restoration and renovation are the stabilization of significant historical detailing, respecting the original architectural style, compatible scale, and materials. Several Low Income Housing groups have expressed continued interest in this neighborhood and plan renovations to existing buildings.

Demolition or removal of buildings or other structures in the District is prohibited unless approved by the Department of Neighborhoods Board. The following prerequisites for approval for building demolition or removal are: existing buildings or structures do not contain any architectural or historic significance; use and design of the replacement structure must be visually compatible with the predominant architectural styles, building, materials, and inherent historic character of the District; commitment for interim and long-term financing for the replacement structure has been secured with adequate financial backing to ensure completion of the project; satisfactory arrangements have been made for retention of any part of the structure's façade; and satisfactory assurance is provided that new construction will be completed within two (2) years of demolition.

Pioneer Square has a consistent pattern of building heights, and the board strives to maintain that scale. The district has been divided into three distinct areas according to topography, building character, and specific guidelines, which have been developed for each, and the following are:

Area 1 (PSM 100): Infill development should correspond closely to general patterns of development along street fronts. A new building may exceed the height of the tallest building on the block or the adjacent block frontage by 15 feet, but in no case shall the height exceed 100 feet.

Area 2 (PSM 100-120): Development of more residential uses is encouraged. Taller existing structures and a slight change in topography make higher buildings appropriate in this area. New buildings should be limited to 100 feet if the principal use is other than residential. If 75% or more of the building floor area is developed as residential uses, a 120 feet height limit is permitted.

Area 3 (PSM 85-120): The objective of this area is to redevelop vacant or under-utilized sites with new buildings in scale and character with the district. A maximum height of 85 feet will apply, but to encourage residential use, height may, with the board's approval, be increased to 120 feet if 50% of the project is committed to residential use.

Downtown Office Core II: Area 30-30 and Area 30-70

Boundaries: This area is comprised of two pockets that lay at the northern and southern boundaries of the Downtown Office Core I boundaries as established by the City of Seattle. It is irregular in shape and is best defined by the boundaries described in the Downtown Office Core 2 boundaries established by the City of Seattle.

<u>Neighborhood Description</u>: The Downtown Office Core II (DOC-2) area of the Seattle Central Business District is an area of limited high-rise construction, and it is designated as an expansion area for office buildings in the central business district. Both high-rise office and hotel construction is expanding into the subject neighborhood from the adjacent highly developed office and retail core. The Downtown Office Core II (DOC-2) serves as an additional expansion area from Downtown Office Core I (DOC-1) and Downtown Retail Core (DRC).

Area 30-30 is considered as the City and County Government Center, where most of the government buildings are located. The Millennium Tower, a 24-story office building with residential condominium units above was recently completed here. The new structure is located on the southwest corner of Second Avenue and Columbia Street. This neighborhood is a very small portion of the total area with a total of 36 parcels, 23 of which are improved parcels falling within the Geographic Appraiser's responsibility. The remaining properties are large office buildings, which are valued by the Office Specialist.

Area 30-70 is considered as a portion of the Financial Center/Office Core and Denny Triangle. This area consists of mid to high-rise office, hotels, and retail structures. The Westin Hotel, one of Seattle's finest hotels, located on Fifth Avenue between Virginia Street and Stewart Street, is where most of the visiting elective government officials and famous performers reside for lodging. Currently Area 30-70 is in transition of

constructing new office tower buildings, hotels, and expansion to the Washington State Convention Center. Approximately 75% of the parcels in this neighborhood are either vacant land (surface parking lots) or the land value of the improved property exceeds the property value via the income approach. Many of the older existing retail buildings and theaters have been remodeled and/or renovated.

Area 30-30's zone classification is "Downtown Office Core 2 – 240" (DOC2-240) indicates a maximum building height limit of two hundred forty feet (240 feet) above street elevation. Area 30-70's zone classification is "Downtown Office Core 2 – 300" (DOC2-300) indicates a maximum building height limit of three hundred feet (300 feet) above street elevation. Both of these zone classifications contain street-level use requirements, which are: 1) retail sales and services, except lodging; 2) human service uses and child care centers; 3) customer service offices; 4) entertainment uses, including cinemas and theaters; 5) museums and libraries; and 6) public atriums. The Downtown Office Core 2 (DOC 2) zone permits all central business district uses such as office, hotel, retail, mixed use residential, and parking garage structures, etc. The following uses shall be prohibited as both principal and accessory uses: drive-in businesses, except gas stations located in parking garage structures; outdoor storage; all general and heavy manufacturing uses; all salvage and recycling uses except recycling collection stations; and all high-impact uses.

Downtown Office Core 1: Area 30-40

Boundaries: The Downtown Office Core 1 (DOC 1) zone encompasses the area south of Union Street, west of Interstate 5 freeway and north of an irregular stepped boundary from Jefferson Street to a position mid-block between First Avenue and Second Avenue on Madison Street and thence north to Union Street.

Neighborhood Description: DOC 1 is the official designated portion of Seattle's Downtown Central Business District for the highest intensity of land use development. High-rise office buildings and major hotels exemplify the highest intensity of land use. This area is considered as the Financial Center of the Office Core. This area consists of high-rise office buildings such as Bank of America Tower, ATT Gateway Office Tower, Washington Mutual Tower, First Interstate Building, Bank of California Building, BA Fifth Avenue Building, BA National Bank Building, Two Union Square Building, and Rainier Plaza Building. Benaroya Hall and Seattle Art Museum, two of Seattle's cultural resources, are located on Second Avenue between Union Street and University Street, which were recently constructed in the past five years. The Fifth Avenue Theatre, located on Fifth Avenue between Union Street and University Street, has been a historic structure in Downtown Seattle for many years and has been renovated to a Broadway style stage theater. Currently, a new 37-story office tower known as the IDX Tower at Fourth and Madison is under construction. The proposed IDX Tower will consist of 35 stories of office space, 2 stories of retail space, and underground parking garage, with a total building area of 840,000 square feet. The construction started in the fourth quarter of

1999 and the anticipated completion is fall of 2002. The proposed IDX Tower is currently 82% leased.

The zone classification in this neighborhood is "Downtown Office Core 1 – 450" (DOC 1-450), which indicates a maximum building height limit of four hundred and fifty feet (450 feet) with street-level use requirements. Street-level uses that qualify and meet requirement are: 1) retail sales and services, except lodging; 2) human service uses and child care centers; 3) customer service offices; 4) entertainment uses, including cinemas and theaters; 5) museums and libraries; and 6) public atriums. The following uses shall be prohibited as both principal and accessory uses: drive-in businesses, except gas stations located in parking garage structures; outdoor storage; all general and heavy manufacturing uses; all salvage and recycling uses except recycling collection stations; and all high-impact uses.

Downtown Mixed Commercial: Area 30-50 and Area 30-100

Boundaries: The Downtown Mixed Commercial (DMC) zoned area starts at the northeast corner of Denny Way and Interstate 5 freeway and extends around DOC 2 and DOC 1. Area 30-50 is located south of Union Street, north of Columbia Street, west east of Alaskan Way, and east-west of First Avenue. Area 30-100 is between the Downtown Retail Core and Pike Place Market area; zigzagging along the eastern boundaries of Belltown neighborhood; then zigzagging along the western boundaries of Downtown Office Core II; and extended north to Denny Way and Interstate 5 freeway.

<u>Neighborhood Description</u>: The properties in the Downtown Mixed Commercial (DMC) area are diverse with mixed commercial use. Area 30-50's zone classification is "Downtown Mixed Commercial 160 (DMC 160)" indicating a maximum building height limit of one hundred and sixty feet (160 feet). The neighborhood is directly across from the Washington State Ferry terminal, which provides public ferry transportation across the Puget Sound to and from the Kitsap County area.

Area 30-100 is known as the Denny Triangle area and consists of mixed-use commercial properties. The zones in this neighborhood are Downtown Mixed Commercial 65 (DMC 65), Downtown Mixed Commercial 125 (DMC 125), Downtown Mixed Commercial 160 (DMC 160), and Downtown Mixed Commercial 240 (DMC 240). These zone classifications indicate a maximum building height limit ranging from sixty-five feet (65 feet) to two hundred and forty feet (240 feet).

Area 30-50 and Area 30-100 are zoned as a band intended to separate the Office Core and Retail Core from residentially zoned downtown areas. In addition, these areas are zoned as a buffer around the office and retail zones.

Area 30-50 consists of mixed use of office, retail, and warehouses structures, as well as surface parking lots. This area is in a slow process of revitalization with some buildings having been remodeled or renovated over the past several years.

Area 30-100 consists of mixed-use office, retail, hotel, theaters, apartments, warehouse, manufacturing, and condominiums with mixed-use commercial - residential structures. The northern portion of Area 30-100 is a mixture of commercial properties with many surface parking lots and several auto dealerships. Area 30-100 is in the process of revitalization. In the past two years several existing older buildings have been remodeled, renovated, or demolished to add new mid-rise structures, mostly apartments and condominiums with mixed-use commercial. The Cinerama Theater located on the northeast corner of Fourth Avenue and Lenora Street was completely renovated in the year 1999. Approximately 79% of the parcels in this neighborhood are either vacant parcels (surface parking lots) or the land value exceeds the improved property value via the income approach. At present, several residential projects are under construction in this area.

Downtown Retail Core: Area 30-60

<u>Boundaries</u>: The boundaries of Downtown Retail Core (DRC) are south of Olive Way, north of Union Street, east of Second Avenue, and west of Sixth Avenue.

Neighborhood Description: The Downtown Retail Core is Seattle's major retail area and considered as a strong shopping magnet with a lively tourist and convention attraction. The area consists of major department stores, mixed retail stores, and many upscale retail stores. This area has been revitalized with anchor owner Nordstrom staying in this area. The long time major department store Frederick and Nelson's building was purchased by Nordstrom in 1997 and renovated into the new Nordstrom Flagship store. The old existing Nordstrom Building, located on Fifth Avenue between Pine Street and Pike Street, has been renovated into office and retail space. Other major retail properties are Westlake Mall and Pacific Place. In 1999, the historic Mann Building located at 1411 Third Avenue was completely renovated into what is now the Wild Ginger restaurant with office space on the upper floors.

Downtown Retail Core consists of the following buildings, which are considered as Landmark by the City of Seattle: Sixth and Pine Building, 523 Pine Street; Decatur Building, 1513 Sixth Avenue; Coliseum Theater, Fifth and Pike; Seaboard Building, 1506 Westlake Avenue; Fourth and Pike Building, 1424 Fourth Avenue; Pacific First Federal Savings, 1400 Fourth Avenue; Joshua Green Building, 1425 Fourth Avenue; Equitable Building, 1415 Fourth Avenue; 1411 Fourth Avenue Building, 1411 Fourth Avenue; Mann Building, 1411 Third Avenue; Olympic Savings Tower, 217 Pine Street; Fischer Studio Building, 1519 Third Avenue; Bon Marche, Third and Pine; Melbourne House, 1511 Third Avenue; and Former Woolworth's Building, 1512 Third Avenue.

The zone classification is Downtown Retail Core 85-150 (DRC 85-150), which allows a building height limit from 85 to 150 feet, coupled with significant retail requirements. Presently, the City of Seattle has proposed a rezone of the east side of Second Avenue starting between Stewart Street to Union Street changing the zone classification from Downtown Retail Core 85-150 (DRC 85-150) to Downtown Mixed Commercial 240

(DMC 240). The current Downtown Retail Core (DRC) is focused in the Westlake area and is growing eastward around the new Pacific Place Center and up Pike Street toward the Conventional Center Market. A proposed 21-story mixed-use tower comprised of a hotel, condominium units and an athletic club is planned for the parcels presently utilized as surface parking to the west of the Bon Marche parking garage. The \$100 million project has been in the works for the past two years and has been approved by the City of Seattle's Design Review Board.

Pike Place Market: Area 30-80

Boundaries: Pike Place Market's boundaries are south of Lenora Street, north of Union Street, east of Elliott Avenue, and west of First Avenue.

Neighborhood Description: Seattle's Pike Place Market is the last farmer's market in the United States, which has not been modernized, and therefore, to a large degree it is unspoiled. It was established by an ordinance in 1907. By 1917, much of the Market we know today was constructed, which is known as the Economy Market, Corner Market, Sanitary Market, and the lower levels of the Main Market. In the 1920's and 1930's when many farmers grew their produce closer to Seattle, there were more farmers' stalls than there are now. Nevertheless, loss of these stalls has been made up by a greater variety of other vendors and retail outlets. In November of 1971, the people of Seattle, by initiative measure at the municipal general election, voted to preserve the character and flavor of this market for all time. Specifically, they established a seven-acre Pike Place Market Historical District to be administered by a twelve-citizen commission with the aid and cooperation of the City's Department of Community Development.

Today, remodeled/renovated retail stores, restaurants, and mixed-use condominiums/apartments with retail and restaurant space exist within the Pike Place Market Historical District area. The neighborhood is one of Seattle's main tourist attractions.

The Pike Place Market Historic District's zone classification is Pike Market Mixed 85 (PMM 85). This zone only permits uses within the Pike Market Historic District, which shall be determined by the Pike Place Market Historic Commission pursuant to the Pike Place Market Historic District Ordinance, Chapter 25.24, Seattle Municipal Code. The Pike Place Market Historic District Ordinance is the vehicle for preservation of the Market as a community and regional asset. It provides the means for control of changes and modifications in the Pike Place Market Historic District. These guidelines, issued pursuant to Ordinance (SMC 25.24), are to help preserve and improve the District, and are designed to be sensitive to its unique characteristics.

The guidelines of the ordinance for any additions or changes to buildings shall maintain the character of the Market. This may be achieved by assuring that any repair or new construction fits the general requirements and the special characteristics of each area in the Market District. Any demolishing, building, renovating, altering, modifying, changing, improving and even painting, as well as changes in use within the District must be approved by the commission.

Physical Inspection Identification:

The neighborhoods that were physically inspected for the 2002 assessment year were 30-10 (International District), and 30-60 (Downtown Retail Core).

Preliminary Ratio Analysis

A Ratio Study was completed just prior to the application of the 2001 recommended values. This study benchmarks the current assessment level using 2001 posted values. The study was also repeated after application of the 2001 recommended values. The results are included in the validation section of this report, showing a change in the Coefficient of Variation (COV) from 19.37% to 22.37%, Coefficient of Dispersion (COD) from 13.5% to 18.08%, and the weighted mean statistical measure of assessment level went from 91% to 90.7%.

The inclusion of the Ratio Study Analysis is done for administrative consistency only. Due to national, regional and local economic downturns as well as the tragic events of September 11, 2001 which have ultimately affected the current strength of the Seattle commercial real estate market, and the lack of sales occurring in late 2001 creates an uncertainty in the comparison of market sales prior to the chain of events with current market value estimates. Therefore, the results presented in the final ratio study are not considered to be a reliable analysis of recommended assessed values as compared with market sales. Recommended assessed values are based on market conditions as of January 1, 2002

Scope of Data

Land Value Data:

Vacant sales from 6/1998 to 1/2002 were given primary consideration for valuing land. Improved sales with demolition, new construction and renovation activities after the sale date represent tear down, "shell" sales or interim use sales. Those sales have been analyzed to reflect improvement contributions to overall price, where appropriate, thereby indicating the value allocation to the land.

Improved Parcel Total Value Data:

Sales information is obtained from excise tax affidavits and reviewed initially by the Accounting Division, Sales Identification Section. Information is analyzed and investigated by the appraiser in the process of revaluation. All sales were verified, if

possible, by calling either the purchaser or seller, inquiring in the field or calling the real estate agent. Characteristic data is verified for all sales if possible. Due to time constraints, interior inspections were limited. Sales are listed in the "Sales Used" and "Sales Not Used" sections of this report. Additional information resides in the Assessor's procedure manual located in the Public Information area of the King County Administration Building.

Land Value

Land Sales, Analysis, Conclusions

There were 38 sales considered in the Area 30 land valuation analysis. A floor area ratio (FAR) was the primary method of analysis used in the land valuation process. All sales considered to represent land value were evaluated based on the base and maximum FAR allowed in their zone classification. Each zone allows for a range of development size on any given lot. The development size is based on a ratio of above ground gross building area to lot size. Different zones allow various amounts of density. Although, the opportunity to achieve a higher than maximum FAR on a project exists, the ability to predict what options/bonuses a development may consider is nearly impossible without performing a feasibility analysis on a case per case basis. As the task at hand is mass appraisal, the more efficient and equitable approach adopted was estimating the base and maximum allowable FAR for each sale within each zone classification. The sale price of each sale was first divided by the minimum FAR figure and then the maximum FAR figure. With that information available for each sale, a mean and median comparison for each zone classification group of sales of base and max FAR calculations was done. This information was used to determine which measurement (base or maximum FAR) was the most indicative of the market value of FAR's within each zone classification. The FAR level (base or max) for each zone classification was then labeled as the "reasonably achievable FAR" (typically the max FAR for each zone became this figure). Each sale was then converted to show the potential gross building area allowed on the site (land size*reasonably achievable FAR). The potential GBA was then multiplied by the market value per FAR (as indicated by the mean or median of the group). This figure then represented the full market value of the site. That figure was then converted to a price per square foot of land area by dividing by the lot area of the sale. This is the reason for some of the "odd/exacting" dollar amounts.

See attached table for complete analysis.

The following is a list of the figures used in the finalization of land valuation for each of the zone classifications.

<u>Neighborhood</u>	ZONE DESIGNATION	REASONABLY ACHIEVABLE FAR	<u>\$/FAR</u>	LAND VALUE PER SQ. FT. OF LAND AREA
10 10 10 100 80 100 50, 100 30 70 60 40	IDM-75-85 IDM-100-120 IDR-150 DMC-125 PMM-85 DMC-160 DMC-240 DOC2-240 DOC2-300 DRC 85-150 DOC1-450 Floor Area Ratio (FAR) is not applicable within Pioneer Square Zone Classifications (below), therefore only a sale price per square foot of land		\$30.00 \$30.00 \$45.00 \$16.50 \$17.50 \$18.50 \$26.00 \$24.50 \$25.00 \$55.00 \$21.50	\$90 \$90 \$116 \$123 \$130 \$182 \$245 \$250 \$275 \$301
	area analysis was completed.			
20 20 20	PSM-100 PSM-100-120 PSM-85-120			\$90 \$90 \$90

The FAR analysis to land valuation is considered to be the most appropriate and meaningful in an urban area. It allows for a better comparison of parcel development potential, however adjustments are required to recognize limitations due to site configuration. Adjustments for topography, irregular shape, narrow width and proximity to the Alaskan Way Viaduct and Interstate 5 Highway have been made.

The FAR analysis calculations are shown on the following page.

Vacant Sales For Area 30 Used For FAR Analysis

Area	Nbhd.	Major	Minor	Land Area	Е#	Sale Price	Sale Date	SP/Ld. Area	BASE FAR	MAX FAR	SP/FAR (BASE)	SP/FAR (MAX)	Property Name	Zone	Par. Ct.	Ver. Code	BASE poten- tial GBA BASE	MAX poten- tial GBA	Poten- tial GBA*FAR (BASE)	BASE FAR/L AND SQ FT	potential GBA*FAR (MAX)	MAX FAR /LAND SQ FT	
													HILTON HOTEL						, ,		, ,		
030 0	040	197570	0040	7,200	1629554	\$1,800,000	07/27/98	\$250.00	6	14	\$42	\$17.86	& UNIV PKG	DOC1/	1	2	43200	100800	\$2,160,000	\$300	\$2,217,600	\$308.00	
																							Not in ratio study as AV
													YMCA EXEMPT										includes addtl. TDR's in
030 0	040	094200	0325	13,320	1677917	\$3,325,000	03/19/99	\$249.62	6	14	\$42	\$17.83	PORTION	DOC1/	1	2	79920	186480	\$3,996,000	\$300	\$4,102,560	\$308.00	value not included in sale
													STORE										
030 0	040	094200	0320	39,960	1757419	\$20,000,000	06/02/00	\$500.50	6	14	\$83		BUILDING	DOC1/	5	2	239760	559440	\$11,988,000	\$300	\$12,307,680	\$308.00	
										mean	\$56	\$24											
										median	\$42	\$18											
030 0	070	065900	0610	25,462	1636782	\$4,000,000	09/04/98	\$157.10	5	10	\$31	\$15.71	VACANT BLDG IN TEAR DOWN CONDITI	DOC2/	1	2	127310	254620	\$6,110,880	\$240	\$6,238,190	\$245.00	
				·									KDL										
030 0	070	065900	0205	7,200	1641695	\$1,680,000	09/28/98	\$233.33	5	10	\$47	\$23.33	HARDWARE CO	DOC2/	1	2	36000	72000	\$1,728,000	\$240	\$1,764,000	\$245.00	
													PARKING										
030 0	030	094200	1140	6,660	1705471	\$1,300,000	08/19/99	\$195.20	5	10	\$39	\$19.52	GARAGE	DOC2240	1	2	33300	66600	\$1,598,400	\$240	\$1,631,700	\$245.00	
030 0	070	066000	0975	19,695	1757699	\$5,099,900	05/24/00	\$258.94	5	10	\$52	\$25.89	PARKING LOT	DOC2/	1	2	98475	196950	\$4,726,800	\$240	\$4,825,275	\$245.00	
													SURFACE										
		065900		12,960		\$3,500,000	08/04/00		5	10	\$54		PARKING LOT	DOC2/		2	64800	129600	\$3,110,400				
030 0	070	066000	0670	10,800	1795217	\$3,240,000	12/27/00	\$300.00	5	10	\$60	\$30.00	PARKING LOT	DOC2	1	2	54000	108000	\$2,592,000	\$240	\$2,646,000	\$245.00	
										mean	\$47	\$24											
										median	\$49	\$25											
													SURFACE PKG										
030 0	070	066000	0660	10,800	1778056	\$3,040,000	09/19/00	\$281.48	5	10	\$56	\$28.15	LOT	DOC2/3	1	2	54000	108000	\$2,592,000	\$240	\$2,700,000	\$250.00	
										mean	\$56	\$28											
										median	\$56	\$28											
030 1	100	066000	2685	7,200	1720161	\$800,000	11/04/99	\$111.11	5	7	\$22	\$15.87	ROCKCANDY	DMC/125	1	2	36000	50400	\$1,108,800	\$154	\$831,600	\$115.50	
													BIG DYNO -										
030 1	100	066000	2680	14,400	1720163	\$1,600,000	11/04/99	\$111.11	5	7	\$22	\$15.87	MOTIVE	DMC125	1	2	72000	100800	\$2,217,600	\$154	\$1,663,200	\$115.50	
													OFC & SVC										land sale; imp to be torn
030 1	100	711750	0010	10,700	1844621	\$1,420,000	09/28/01	\$132.71	-5	7			GARAGE	DMC125	_ 1	2	53500	74900	\$1,647,800	\$154	\$1,235,850	\$115.50	down
										mean	\$24	\$17											
										median	\$22	\$16											
030 1	100	066000	0475	7 200	1710470	\$936,000	09/1/1/99	\$130.00	5	7	\$ 26	€19 E7	PARKING LOT	DMC160	1	2	36000	50400	\$1,310,400	£190	\$932.400	£100 £0	

Area	Nbhd.	Major	Minor	Land Area	E#	Sale Price	Sale Date	SP / Ld. Area	BASE FAR	MAX FAR	SP/FAR (BASE)	SP/FAR (MAX)	Property Name	Zone	Par. Ct.	Ver. Code	BASE poten- tial GBA BASE	MAX poten- tial GBA	Poten- tial GBA*FAR (BASE)	BASE FAR/L AND SQ FT	potential GBA*FAR (MAX)	MAX FAR /LAND SQ FT	
030	100	065900	0985	6.480	1625255	\$1,000,000	07/15/98	\$154 32	5	7	\$31	\$22.05	VACANT LAND	DMC/240	2	2	32400	45360	\$1,166,400	\$180	\$1,179,360	\$182.00	
		066000					11/03/98			7						2		45360		-	\$1,179,360		
030	100	066000	2155	5,160	1655210	\$682,570	12/10/98	\$132.28	5	7	\$26		BRIGHT & MORNING STAR BAPTIST CH	DMC/240	1	2	25800	36120	\$928,800	\$180	\$939,120	\$182.00	
					1715754			\$123.46	5	7		\$17.64	COMMODORE HOTEL GARAGE					45360		-	\$1,179,360		
030	100	069600	0055	12,960	1719534	\$2,100,000	11/01/99	\$162.04	5	7	\$32			DMC240	1	2	64800	90720	\$2,332,800	\$180	\$2,358,720	\$182.00	
030	100	197720	1220	19,440	1741638	\$3,900,000	03/16/00	\$200.62	5	7	\$40	\$28.66	C O H THRIFT SHOP	DMC/240	1	2	97200	136080	\$3,499,200	\$180	\$3,538,080	\$182.00	
030	100	197720	1220	6.480	1863335	\$1,400,000	12/19/01	\$216.05	5	7	\$ 43		C O H THRIFT SHOP (torn down)	DMC/241	1	2	32400	45360	\$1,166,400	\$180	\$1.179.360	\$ 182.00	
030	100	066000	0020	6,480	1773010	\$1,300,000	08/25/00	\$200.62	5	7	\$40	\$28.66		DMC240	1	2	32400	45360	\$1,166,400	\$180	\$1,179,360	\$182.00	
030	100	066000	0165	12,960	1773024	\$2,400,000	08/25/00	\$185.19	5	7	\$37		SURFACE PARKING LOT	DMC240	1	2	64800	90720	\$2,332,800	\$180	\$2,358,720	\$182.00	
030	100	066000	0205	12,960	1773025	\$2,400,000	08/25/00	\$185.19	5	7	\$37		SURFACE PARKING LOT (LAND)	DMC240	1	2	64800	90720	\$2,332,800	\$180	\$2,358,720	\$182.00	
020	100	neennn	0205	6.490	1000000	\$1,400,000	12/21/01	¢216.05	Ε	7	CA2		SURFÁCE PARKING LOT	DMC241	1	2	32400	45360	£1 166 400	£100	\$1,179,360	£192.00	
030	100	UUUUGGU	0205	6,400	1003333	\$1,400,000	12/21/01	#Z16.U5	9	- /	\$45		FREEDMAN'S	DIVICZ41		-	32400	45360	\$1,166,400	\$100	000,671,14	⊅ 10∠.UU	
030	050	197470	0190	12,756	1663868	\$3,500,000	01/21/99	\$274.00	5	7	\$55			DMC240	1	2	63780	89292	\$2,296,080	\$180	\$2,321,592	\$182.00	interim imp/assemblage
		197720				\$1,400,000				7				DMC/240			32400	45360			\$1,179,360		
				·		\$2,250,000				7	\$34.72	\$24.80	ALFRED ADLER	DMC/240				90720			\$2,358,720		
										mean	\$37	\$27											
										median	\$37	\$26											
030	060	197720	0990	27,262	1774862	\$10,800,000	09/01/00	\$396.16	3	5	\$ 132		U-PARK (MINORS #1015 & #1016)	DRC85/1	3	2	81786	136310	\$10,800,000	\$396	\$9,541,700	\$350.00	

Area	Nbhd.	Major	Minor	Land Area	E#	Sale Price	Sale Date	SP / Ld. Area	BASE FAR	MAX FAR	SP/FAR (BASE)	SP/FAR (MAX)	Property Name	Zone	Par. Ct.	Ver. Code	BASE poten- tial GBA BASE	MAX poten- tial GBA	Poten- tial GBA*FAR (BASE)	BASE FAR/L AND SQ FT	potential GBA*FAR (MAX)	MAX FAR /LAND SQ FT	
020	010	766620	2005	14,490	1641910	\$538,000	10/01/98	\$ 37.13	3	6	\$ 12	EC 10	PARKING LOT	IDM/75*	1	2	43470	86940	\$1,304,100	\$90	\$1,304,100		6 FOR HOTELS ONLY, BOTH BASE AND MAX
									2		*	-			1	_	43470			-		· · · · · · · · · · · · · · · · · · ·	
	_	524780		14,400	1822585	\$1,400,000	06/11/01	\$97.22	3	6	\$32		DENCO SALES	IDM-75	- 1	2		86400	\$1,296,000	\$90	\$1,296,000	\$90.00	
		524780		14,400	1860953	\$1,500,000	01/02/02		1	2			u-park lot	IDR-150		2	14400	28800	\$1,296,000	\$90	\$1,296,000	\$90.00	
030	010	982070	0060	19,350	1698061	\$1,800,000	07/01/99	\$93.02	1	2	\$93	\$46.51	VACANT LOT	IDR-150	3	2	19350	38700	\$1,741,500	\$90	\$1,741,500	\$90.00	
030	020	766620	6930	6,489	1662152	\$535,000	01/07/99	\$82.45	N/A	N/A			DUNCAN/FRANG LORS	PSM-85	1	2							
030	020	524780	0015	9,433	1620833	\$700,000	06/02/98	\$74.21	N/A	N/A			FIREHOUSE ANTIQUES	PSM-100	1	2							
000	020	3241 00	0013	0,400	1020033	Ψ1 00,000	00/02/00	ψι τ. Σι	1907 1	1907.3			NEW STAGE	1 0141 100		-							
030	020	524780	0630	3,330	1670629	\$325,000	03/02/99	\$97.60	NIZA	N/A			THEATRE	PSM-100	1	2							
030	020	324700	0000	الالاراد	1070023	φυ20,000	03/02/33	φ57.00	IWA	19/0			CANNERY	F 31VF 100									
													WORKERS										
030	020	524780	0880	5,760	1759229	\$660,000	06/14/00	\$114.58	N/A	N/A			ILWU LOCAL 37	PSM-100	1	2							
030	020	524780	0955	6,480	1747690	\$600,000	04/18/00	\$92.59	N/A	N/A			GROCERY	PSM-120	1	2							

In addition to the adjustments made for the reasons stated on the preceding pages, an attempt to recognize additional development rights over and above the rights commensurate with the zoning classification was made. Many lots have transferred development rights (TDR's) to other parcels thereby reducing or eliminating the potential for development on one parcel and increasing the density of development on another parcel. The Assessor has recognized these increases and decreases to development potential by recognizing the amount of TDR's transferred (stated as an increase or decrease to gross building area). This figure is then used in the FAR analysis described above. A list of affected properties (sending lots and receiving lots) was provided by the City of Seattle. Please note, in some instances parcels have sold TDR's to the "city bank", but those rights have not yet been transferred to another parcel. In these instances the Assessor recognizes less rights associated with the sending parcel, but does not recognize additional development rights on another parcel as the rights have not been transferred to another parcel yet, but rather remain available for purchase from the "city bank".

The total land assessed value for the 2001 assessment year for Area 30 was \$1,385,854,900 and the total land assessed value for the 2002 assessment year is \$1,397,611,900. Application of these recommended values for the 2002 assessment year (taxes payable in 2003) results in change from the 2001 assessments of .85%. This increase is due partly to the upward market change over time and the previous assessment levels.

A list of vacant sales used and those considered not reflective of the market value are included in the following sections.

Vacant Sales Used

							Sale	SP / Ld.		Par.	Ver.	
Area	Nbhd.	Major	Minor	Land Area	Ε#	Sale Price	Date	Area Property Name	Zone	Ct.	Code	Remarks
030	010	524780	2000	14,400	1860953	\$1,500,000	01/02/02	\$104.17 PARKING LOT	IDR-150	1	2	
030	010	524780	2420	14,400	1822585	\$1,400,000	06/11/01	\$97.22 DENCO SALES/TEAR DOWN	IDM-7	1	2	
030	010	982070	0060	19,350	1698061	\$1,800,000	07/01/99	\$93.02 VACANT LOT	IDR-150	3	2	
030	020	524780	0530	3,330	1670629	\$325,000	03/02/99	\$97.60 NEW STAGE THEATRE	PSM-100	1	2	
030	020	524780	0880	5,760	1759229	\$660,000	06/14/00	\$114.58 CANNERY WORKERS ILWU LOCAL 3	PSM-100	1	2	
030	020	524780	0955	6,480	1747690	\$600,000	04/18/00	\$92.59 GROCERY	PSM-120	1	2	
030	020	766620	6930	6,489	1662152	\$535,000	01/07/99	\$82.45 DUNCAN/FRANGLORS	PSM-85	1	2	
030	030	094200	1140	6,660	1705471	\$1,300,000	08/19/99	\$195.20 PARKING GARAGE	DOC2240	1	2	
030	040	094200	0320	39,960	1757419	\$20,000,000	06/02/00	\$500.50 TEARDOWN/NEW OFFICE DEVELOP	DOC1/	5	2	
												not in ratio study as assessed
												value includes additional
												development rights and sale did
030	040	094200	0325	13,320	1677917	\$3,325,000	03/19/99	\$249.62 YMCA EXEMPT PORTION	DOC1/	1	2	not
030	050	197470	0190	12,765	1663868	\$3,500,000		\$274.19 FREEDMAN'S LOANS	DMC240	1	2	
030	060	197720	0990	27,262	1774862	\$10,800,000	09/01/00	\$396.16 U-PARK (MINORS #1015 & #1016)	DRC85/1	3	2	
030	070	065900	0425	12,960	1769587	\$3,500,000	08/04/00	\$270.06 SURFACE PARKING LOT	DOC2/	1	2	
030	070	066000	0660	10,800	1778056	\$3,040,000	09/19/00	\$281.48	DOC 2/3	1	2	
030	070	066000	0670	10,800	1795217	\$3,240,000	12/27/00	\$300.00 PARKING LOT	DOC2	1	2	
030	070	066000	0975	19,695	1757699	\$5,099,900	05/24/00	\$258.94 PARKING LOT	DOC2/	1	2	
030	100	066000	0020	6,480	1773010	\$1,300,000	08/25/00	\$200.62 SURFACE PARKING LOT (LAND)	DMC240	1	2	
030	100	066000	0165	12,960	1773024	\$2,400,000	08/25/00	\$185.19 SURFACE PARKING LOT	DMC240	1	2	
030		066000		12,960	1773025	\$2,400,000	08/25/00	\$185.19 SURFACE PARKING LOT (LAND)	DMC240	1	2	
030	100	066000	0475	7,200	1710470	\$936,000	09/14/99	\$130.00 PARKING LOT	DMC160	1	2	
030	100	066000	2680	14,400	1720163	\$1,600,000		\$111.11 BIG DYNO - MOTIVE	DMC125	1	2	
030	100	066000	2685	7,200	1720161	\$800,000	11/04/99	\$111.11 ROCKCANDY	DMC/	1	2	
030	100	069600	0055	12,960	1719534	\$2,100,000	11/01/99	\$162.04 PARKING LOT	DMC240	1	2	
030	100	197720	1125	6,480	1715754	\$800,000	10/13/99	\$123.46 COMMODORE HOTEL GARAGE	DMC240	1	2	
030	100	197720	1205	6,480	1746495	\$1,400,000	04/07/00	\$216.05 RETAIL STORE	DMC/240	1	2	
030	100	197720	1220	19,440	1741638	\$3,900,000	03/16/00	\$200.62 C O H THRIFT SHOP	DMC/240	1	2	
030	100	197720		12,960	1707893	\$2,250,000	08/03/99	\$173.61 ALFRED ADLER & CO INC	DMC/240	2	2	
030	100	711750	0010	10,700	1844621	\$1,420,000	09/28/01	\$132.71 OFC & SVC GARAGE	DMC125	1	2	

Improved Parcel Total Values:

Market Overview

The Puget Sound region, along with the national economy, has fallen into a sharp recession. A number of factors led to the current downturn: the most shocking of course was the September 11 assault on America. The economic impacts of the attacks are still being felt throughout the country, affecting consumer confidence, air travel, and unemployment. Locally, employment is expected to decline by 1.8 percent in 2002 and rebound to 1.3 percent growth in 2003, according to the November 2001 edition of the Puget Sound Economic Forecaster.

The Puget Sound economy is continuing its downward slide and the real estate market is continuing to feel the effects. While office vacancies continue to rise, the rate at which they are climbing is slower than in previous quarters. Prospects for recovery remain difficult to assess as unemployment in the region remains among the highest in the country with Boeing layoffs beginning in earnest. Many are optimistic, predicting that the Puget Sound's solid foundation of successful companies and intrinsic attributes will lead to a bright future, sooner if not later. ¹

Sales comparison approach model description

The sales presented in the Improved Sales Used list range in date from 3/1999 to 1/2002. There were 25 improved sales in Area 30 considered as good and fair market transactions reflective of the market conditions at the time of their transaction, but not necessarily reflective of market conditions on January 1, 2002. Twenty-three of these sales were then used in the ratio studies presented. Two of the twenty-five sales were not presented in the ratio studies as each has been remodeled since purchase and the assessed values estimated no longer reflect the value of the data purchased.

The Sales Comparison Approach was not considered to be a reliable approach to valuation for the current revalue analysis due to the lack of sales available reflecting market conditions in the second half of 2001 and after the September 11, 2001 tragedy. Economic conditions began to deteriorate more rapidly beginning in the second half of 2001 and continued through the remainder of that year.

Cost approach model description

Cost estimates are automatically calculated via the Marshall & Swift Valuation modeling system. Depreciation was based on studies done by Marshall & Swift Valuation Service. The cost was adjusted to the western region and the Seattle area. Cost estimates were

¹ CB Richard Ellis Office Market Index, Fourth Quarter 2001, Puget Sound Washington

relied upon in the valuation of schools, churches, museums and most government buildings.

Cost calibration

The Marshall & Swift Valuation modeling system, which is built in the Real Property Application, is calibrated to the region and the Seattle area.

Income capitalization approach model description

The Income Approach was considered the most reliable approach to valuation throughout Area 30. Income parameters were derived from the market place through the sales listed as well as through market surveys and available publications. A rent survey was performed on a majority of the parcels in each of the physical inspection neighborhoods (10 & 60). Additional inquiries were made in the remaining neighborhoods in a more limited manner due to time constraints. The following pages indicate the data collected with both in-place and asking rents indicated depending on information availability. This information along with the other sources was relied upon in the estimation of market value via the Income Approach to valuation. For example, asking lease rate, operating expense and vacancy rate as reported by CB Richard Ellis 4th Quarter 2001 Report indicates the following:

Downtown Seattle

<u>Class</u>	<u>Asking</u> <u>Lease</u> <u>Rates</u>	Operating Expenses
Α	\$25-\$44	\$5.75-\$10.50
В	\$17-\$32	\$5-\$8.50
С	\$12-\$26	\$3.50-\$7.50

Vacancy (average of historical vacancy for 4th quarter including sublease for the four market areas represented in Area 30)

Officespace.com reported as of 1/13/02 office vacancy rates with sublet space at 13.12% and an average rent rate of \$31.79. Retail vacancy rates with sublet space was reported at 16.16% and rent rates at \$37.67. Finally, Price Waterhouse Coopers in their Korpacz Real Estate Investor Survey, 4th Quarter 2001, Pacific Northwest Office Market summary indicate an overall cap rate range of 8%-11% with an average of 9.14%. Caution should be exercised when using these reports for purposes of this revaluation as the properties included in their surveys not only include many of the properties in area 30, but also the major office building properties which are not a subject of this analysis. The information is considered to be helpful as well as indicative of the Seattle Central Business District economy.

Area 30 1/1/02 Revaluation Rent Survey

neighbor	h				Effective		expenses (\$/sq. ft)or				Effective	Building	
ood	type	source	date	NNN	Rent	gross	(%)	size	asking	in-place	year built	Quality	Notes
1	10 apt	LL	Feb. 2002			7.15-10.52		ave 838		yes			
1	10 apt	owner	March,2002			11				yes	1980	ave	renovated 10+ yrs ago
1	10 apt/1 bed	property manager	Mar-02	2		15	2.5-3.00	500		yes	1975	average	0% vacancy in bldg
1	0 apt/1 bed	rental office	Feb. 2002			22.76-23.34		580-694		yes	2000	good	apts are located above a mini-mall concept
1	10 apt/2 bed	property manager	Mar-02	2		10.6	i	900		yes	1975	average	0% vacancy in bldg
	apt/2 bed flat/townhom												apts are located above a mini-mall
1	10 e		Feb. 2002			18.92-19.3		904-1181		yes	2000	good	concept
1	0 apt/studios	prop mgmt co	Feb. 2002			13.5	i	400		yes	1954	ļ	\$450/mo
	0 apt/studios	rental office	Fab. 2002			17.63-19.93		575-602		ves	2000	good	apts are located above a mini-mall concept
	10 office	tenant	Feb. 2002			12.27		1,100		ves	2000	good	сопсері
	0 office	LL	March,2002			18		1,300		yes			
								,,,,,,		bsmt			single family residence conversion 1989 renov.;office in
1	0 office	landlord	Feb. 2002			\$5.40)			office	1985	5	basement
1	0 office	property manager	Mar-02	2 12	2		2.5-3.00			yes	1950		1/3 of office space in bldg is vacant
													surface pkg across from Howard Dong
	l 0 pkg	tenant	Feb. 2002			120/stall/mo				yes	40.50		Building
1	0 pkg stalls	LL	Feb. 2002			\$60/stall/mo				yes	1950)	

neighborh ood	type	source	date	NNN	Effective Rent		expenses (\$/sq. ft)or (%)	size	asking		Effective year built		Notes
40				10.4				0.000			4075	, .	7yr lease now in
10	restaurant	LL rep	March,2002	10.4 modifeid				6,920		yes	1975	ave/good	option time signed
													recently;tenant
10	restaurant	listing agent	Ech 2002	8.4				22,710		yes	1067	average	remodeling a bit
10	restaurant	listing agent	1 60. 2002	0.4				22,110		yes	1907	average	lease negotiated 4
10	restaurant			10.8						yes			yrs ago
	retail	owner	Feb. 2002	10.0				600		yes	1965	average	yrs ago
10	retaii	owner rep	1 60. 2002					000		yes	1903	average/go	
10	retail	on site	Feb. 2002			30	\$7.50	800		ves	2001		
	retail	LL	Feb. 2002			11.65		875		yes	2001	ou	
10	Tetali	LL	1 60. 2002			11.03		07.5	1	yes			better
													space;carp,lighting,d
10	retail					20		1,000		ves	1955		rywall
10	retaii	tenant &				20		1,000		yes	1955		Tywali
10	retail	owner	Feb. 2002	15.36				1,000		ves	1065	average	
10	retaii	prop mgmt	1 60. 2002	10.00				1,000		yes	1903	average	
10	retail	co	Feb. 2002	11.16				1,371		1/06			
10	retaii	prop mgmt	1 60. 2002	11.10				1,571		yes			
10	retail	co	Feb. 2002	12				1,500	1	yes			
	retail	LL	Feb. 2002	12		12		1,500		ves			
	retail	listing agent	March,2002	24		12	\$6.00			yes	2000	ave/good	anchor tenant
10	retaii	tenant &	Iviai Cii,2002	24			φ0.00	2900 ground		yes	2000	ave/good	and to tenant
10	retail	owner	Feb. 2002	6.62				+ 2900 bsmt		ves	1065	average	
10	retaii	owner	reb. 2002	0.02				3100 1st flr		yes	1900	average	
								2200 mezz					
10	retail	lieting agent	March,2002	30			\$6.00						
10	retaii	listing agent	Iviai Cii,2002	30			φ0.00	600 street					
								level + 1200					
10	retail	owner	Feb. 2002	7.33				bsmt		ves	1065	average	
10	retaii	Owner	Feb. 2002	1.33				DSIIII		yes	1905	average	\$12 is for more
10	retail			\$10-\$12			\$100/mo	600-700		1/06	1955		visible space
	retail	listing agent	March,2002				\$5-\$6	large		yes yes	1933		VISIDIE SPACE
	retail	LL LL	Feb. 2002	12-18			ეე-ენ 1.75-2	larye		yes	1970		
10	retaii	LL	1 60. 2002	12-10			\$9 + \$6 for			yes			
							restaurant						
							busing in						
10	retail	licting agent	March,2002	30			food court			1/06			
	retail	tenant	Feb. 2002	26.18			loou court			yes			
10	ıcıalı	terrarit	1 ED. 2002	∠0.18				1				 	renovated 10+ yrs
10	retail	owner	March,2002	22.53						VOS	1981	3)/0	ago
	retail	II	Feb. 2002	12						yes	1901	ave	ayu
10	retall		Feb. 2002	12				1		yes		1	
40	retail	property	Mar-02	12-15			2.5-3.00			1/00	1950		
10	ıcıalı	manager	iviai-02	12-15			2.0-3.00	1		yes	1930	 	1
40	rotoil	property	N4== 00	1-			2 5 2 00				4075	01/07075	00/ 2/000000000000000000000000000000000
10	retail	manager	Mar-02	15	l .		2.5-3.00	1	1	yes	19/5	average	0% vacancy in bldg

10 taverm L	neighborh ood	type	source	date	NNN	Effective Rent	gross	expenses (\$/sq. ft)or (%)	size	asking	in-place	Effective year built		Notes
TetaliWarten Teta			owner/acct								yes			
retail/wareho property manager Feb. 2002 4														
retail/wareho property Feb. 2002 4	10	retail/office	listing agent	March,2002	1:	5		\$5-\$6	large	yes		1970		
10 warehouse listing apert Feb. 2002 10.2 11.040 yes 1967 average		use	manager			•					-			warehouse and
20 artist lofts								1.75-2			yes			
20 artist lofts	10	warehouse		Feb. 2002	10.3	2			11,040	yes		1967	average	
20 office listing agent Oct. 2001 22 2,800 yes 20 office listing agent Oct. 2001 21 55.50 \\$6 3,600 yes 20 office listing agent Oct. 2001 22 \$5.50 \\$6 3,600 yes 20 office listing agent Oct. 2001 13 \$5.00 3,930 yes 20 office listing agent Oct. 2001 17 25 24,800 yes 24,800 yes 24,800 yes 20 office listing agent Oct. 2001 25 21 28,74 yes 2,800 yes 20 office listing agent Oct. 2001 25 24,800 yes 24,800 yes 24,800 yes 26,800 yes 27,800 yes			manager			7					yes			
20 office listing agent Oct. 2001 21 \$5.50-\$6 3.600 ves														
20 office listing April, 2002 21 18,785 yes														
20 office Isting agent Oct. 2001 13 \$5.00 3,800 pending renewal														
Description														
20 office listing agent Oct. 2001 17 4.992 ves basement location 20 office listing Oct. 2001 17 4.992 ves basement location 20 office listing agent Oct. 2001 25 12.874 ves 24.000 ves 24	20	office	listing agent	Oct. 2001			22	\$5.50-\$6	3,600		pending			renewal
20 office listing agent Cct. 2001 25 214/- 800-970 Ves 24,000 Seismically upgrading building Syr terms Syr tenswall option Syr terms Syr tenswall option	20	office	listing agent	Oct. 2001			13	\$5.00	3,930	yes				basement and irregularly shaped
20 Office	20	office	listing	Oct. 2001					4,992	yes				basement location
20 office listing agent Oct. 2001 16-18 \$4.00 24,000	20	office	listing	Oct. 2001	25	5			12,874	yes				2nd floor
S yr lease with annual escalation based on CPI; one S yr lease with annual escalation based on CPI; one S yr renewal option	20	office	listing agent	Oct. 2001	16-18			\$4.00						seismically upgrading building
20 retail listing agent April, 2002 18 1,475 ves Syr renewal option	20	office	listing agent	Oct. 2001			21+/-		800-970	yes				3-5 yr terms
20 office ? listing agent Oct. 2001 25 \$2.62 2.000 ves			listing agent	April, 2002							yes			5 yr lease with annual escalations based on CPI;one 5yr renewal option
20 office Sisting agent Oct. 2001 18-20 15 1,100 1,750 602 James on 2nd Avenue 20 office Sisting agent Oct. 2001 18 1,750 1,750 1,750 2,200			listing agent	Oct. 2001			18							ventilated
20 office? listing agent Oct. 2001 18 1,750 602 James on 2nd Avenue 20 office? listing agent Oct. 2001 18 \$5.85 2,200 20 office? listing agent Oct. 2001 20's \$5.85 7,000	20	office ?			25	5		\$2.62						
20 office? listing agent Oct. 2001 18 1,750 Avenue			listing agent	Oct. 2001	18-20				5,000	yes				
20 office listing agent Oct. 2001 18 1,750 Avenue	20	office?	listing agent	Oct. 2001			15		1,100					
20 office? listing agent Oct. 2001 20's \$5.85 7,000 \$330/sq ft NNN; fairecent change in rate \$10 psf TI allowance, 5yr ter (\$1 per yr escalation), 5yr renewal included;signed in			listing agent											602 James on 2nd Avenue
\$30/sq ft NNN; fai recent change in rate \$10 psf TI allowance, 5yr ter (\$1 per yr escalation), 5yr renewal included;signed ir						3								
recent change in rate 20 retail tenant 9/18/2001 \$30 600 yes rate \$10 psf TI allowance, 5yr ter (\$1 per yr escalation), 5yr renewal included;signed in	20	office?	listing agent	Oct. 2001	20's			\$5.85	7,000					
\$10 psf TI allowance, 5yr ter (\$1 per yr escalation), 5yr renewal 1;\$20 over														•
	20	retail	tenant	9/18/2001	\$30	\$18 yr			600		yes			\$10 psf TI allowance, 5yr term (\$1 per yr escalation), 5yr renewal
1 20 rotoil Bioting agont 15 on 2002 201tho form \$1.25 1.104 1000 1000	20	retail	licting agent	Eab 2002	34	the term		\$1.35	1.194		ves			2001

neighborh					Effective		expenses (\$/sq. ft)or				Effective	Ruilding	
_	type	source	date	NNN	Rent		(%)	size	asking		year built		Notes
	retail	listing agent	Oct. 2001	22	110111	9.000	\$4.00			yes	your built	quanty	110.00
													signed in 11/01;level
20	retail	listing agent	April 2002	20				5,400		yes	1989		rent with increases in NNN's
20	Tetali	listing agent	April, 2002	20				5,400		yes	1909		now in year 7 of a 10
20	retail	listing agent	April. 2002	22.43			\$500/mo	1,400)	yes	1989		yr deal
													\$1/yr increases in
	retail	listing agent	April, 2002	16.75				2,800		yes	1989		rent
													3 yr lease, steps to
													23NNN then 24NNN with a 3 yr renewal
20	retail	listing agent	April 2002	22			\$4.11	632	,	ves			option
20	retaii	listing agent	April, 2002	22			Ψ+.11	032		yes			5 yr lease, steps to
													18,\$22,\$25 NNN
													with a 5 yr renewal
20	retail	listing agent	April, 2002	17			\$4.11	1,607	•	yes			option
00	(- :1/:11	F-4:	0-1-0004	low to mid				0.000					h
20	retail/grill	listing agent	Oct. 2001	20's				3,000	yes				basement location irreg.
													Shape;entrance on
20	retail/office?	listing agent	Oct. 2001	18			\$5.85	1,600	ves				Yesler
	storage	listing agent				\$6-\$8		2,000					
	apt	mgr	March,2002			15.78			yes	yes	1961	low	
	restaurant		March,2002	10				3400+/-		yes			Konich's
30	retail	listing agent	March,2002	12				1,600	yes-2yrs				Larana Omutahan
													Lease Crutcher
		property									renovated in		Lewis is long term tenant; only office
50	office	manager	March,2002			mid \$20"s	\$7.00	3 floors		ves	1980		tenant
		property	,				,			,	renovated in		
50	retail	manager	March,2002	18			\$5.00			yes	1981		
													"as-is", no elevators,
													upper floors, no windows,abatement
60	???/office	listing agent	Jan 2002	\$6-\$9				40,000	ves				needed
00	, 0	property	Carr. EcoE	Ψ- Ψ-				10,000	,50				
60	office	manager	Feb. 2002	64			\$6.00	1,500		yes			jewelry store
		property											
60	office	manager	Feb. 2002			10	\$6.00	1,500		yes			
													trying to sublease
60	office	property manager	Feb. 2002	26			\$7.36	26,082		yes			6000 sq ft at \$20- \$21 full service
60	UIIICE	manayer	1 60. 2002	20			φ1.30	20,002		yes			Nordstrom offfice
60	office	landlord	2/7/2002	\$6/sa ft			\$6.50	44,822		ves			space for 8 years

neighborh ood	type	source	date	NNN	Effective Rent	gross		expenses (\$/sq. ft)or (%)		asking	in-place	Effective year built	_	Notes
60	office	property manager	1/29/2002	mid teens/low \$20's				\$9-\$10	10,000+/-	yes	yes			
	000	ariago.	1,20,2002	4 200				ψο ψ.ο	10,00017	,,,,	, , ,			Gordon Boone 682-
60	office	listing	Jan. 2002			\$17-\$19			212-1100	yes				9325
		property												
60	office	manager	1/29/2002	\$25-\$27				10% +/-	4100+/-		yes			
60	office	property	Fab. 2002				30	ф т . С4	545 fl.,					across from US Bank Centre
60	office	manager	Feb. 2002				30	\$7.61	5th flr		yes			ground level;1 yr
60	office	property manager	Feb. 2002	5.23							yes			lease
	office	managor	1 00. 2002	0.20							700			10000
		property												
	office	manager	Jan. 2002			\$19-\$24					yes			97% occupancy
	office	landlord	Feb. 2002				20	\$7.00			yes			
60	office	landlord	Feb. 2002		\$29	24-33								
60	office	landlord	Feb. 2002		\$16-\$17	\$14-\$17								b-c class; high vacancy in building
60	office	property manager	March,2002				19	\$8.00			yes			office space approx. 85% occupied
	office	property manager	March,2002			\$21-\$22		\$8.00			yes			
60	retail/kiosk	listing	March,2002	90					181	yes				1st flr kiosk
		property	5 1 0000	70				00.05	200					across from US
60	retail	manager	Feb. 2002	70				\$3-\$5	966	yes				Bank Centre across from US
60	retail	property manager	Feb. 2002	70				\$3-\$4	1,266		yes			Bank Centre
- 00	retaii	property	1 GD. 2002	70				ΨΟ-Ψ -	1,200		yes			Dank Centre
60	retail	manager	Feb. 2002	57				\$3.56	1,392		yes			
		property							1,00		,			across from US
	retail	manager	Feb. 2002	67				\$3-\$4	1,480		yes			Bank Centre
	retail	landlord	2/7/2002						1,500		yes			smokeshop
60	retail	landlord	2/7/2002	\$19.20					1,500		yes			mo to mo
		property												
60	retail	manager	Feb. 2002	52				\$6.00	1,500		yes			café
60	retail	property	Feb. 2002	59				\$3-\$4	1,728		ves			across from US Bank Centre
60	ICIAII	manager	1 60. 2002	59				ψυ-ψ4	1,720		yes			Dank Centre
60	retail	property manager	Feb. 2002	60				\$3.56	1,914		ves			
	- Ctall	property	. SD. 2002	- 00				ψ3.50	1,314		,00			
60	retail	manager	1/29/2002	\$50-\$75				\$8-\$9	2,160		yes			heart of retail core
60	retail	tenant	Feb. 2002	42.58				10%	3,100		yes			lease expiring;tenant

neighborh ood	type	source	date	NNN	Effective Rent		expenses (\$/sq. ft)or (%)	size	asking		Effective year built	Notes
00	:I	property	Fab 2002	22.02			#0.50	2.204				
60	retail	manager	Feb. 2002	33.92			\$3.56	3,394		yes		corner retail location/1st flr of a
	retail	listing agent		mid 20's				4,170				parking garage
60	retail	landlord	Feb. 2002	27			10%	6,000		yes		
00	t-:I	la a dia ad	2/7/2002	7.75				0.500				Sam Goody older
	retail	landlord	2/7/2002					6,500		yes		lease
60	retail	landlord	2/7/2002	\$7.75				6,500		yes		mo to mo
60	retail	property manager	Feb. 2002			\$38.63	\$6.00	9,320		V00		Bananna Republic- men's
00	Tetali	property	Feb. 2002			φ36.03	φ0.00	9,320		yes		IIIeirs
60	retail	manager	Feb. 2002	34.88				16,200		yes		Bananna Republic
- 00	retaii	property	1 CD. 2002	04.00				10,200		ycs		Bariarina republic
60	retail	manager	Feb. 2002	36			\$1.00	48,804		yes		Gap
	retail	listing agent	Feb. 2002	60					yes	,		
60	retail	landlord	Feb. 2002	17.5-20			\$3-\$4	1900=/-		yes		
		property										
	retail	manager	1/29/2002					4100+/-		yes		heart of retail core
	retail	landlord	Feb. 2002	30				large		yes		Bartell's
60	retail	landlord	Feb. 2002	40				typical		yes		
60	retail	property manager	March,2002	30			\$5-\$6			yes		retail space approx. 95% occupied
60	retail	property manager	March,2002	high \$30's						yes		
	SRO/low	property										\$430/mo;shared
	income	manager	Feb. 2002			35.83		144		yes		baths
		property										
60	storage	manager	1/29/2002	\$10-\$12				800		yes		
		property										
60	storage	manager	1/29/2002	\$10				5,000		yes		
-		property				40						010 010
60	storage	manager	March,2002			10		10800		yes		\$10-\$12
70	office	licting agent	March,2002			10	at least \$5.50		\ <u>'</u>			
	retail	listing agent	March,2002			10	ลเ เยลร์เ จ๋ว.วบ	avaliable	yes		1989	
	office	property manager	March,2002	10					will be lucky to get when lease expires in 5/02		1969	
80	UIIICE	property	iviaicii,2002	10				Dasement	3/02			latest deals @ \$18
90	office	manager	March,2002			21 ave	\$6.75			ves		FS

							expenses						
neighborh ood	type	source	date	NNN	Effective Rent	gross	(\$/sq. ft)or (%)		asking	in-place	Effective year built		Notes
		property					(,		· · · · · ·		renovated in	-	
80	restaurant	manager	March,2002	\$20)		\$4.00			yes	1988		Typhoon Restaurant
		property											great
80	retail	manager	March,2002	38			\$9.74	1,138		pending			location/frontage
													1200 sq ft may be
		property											split out to rent as
80	retail	manager	March,2002	28			\$7.05	2,240	yes				storage at \$15/FS
		property											interior back
80	retail	manager	March,2002	19-25						yes			locations at \$19
		property									renovated in		
80	youth hostile	manager	March,2002			16				yes	1987		majority tenant
		property											400/
100	apt/1 beds	manager	March,2002			14.85		505		yes			12% vacancy
400		property				40.4		440					400/
	apt/studios	manager	March,2002			16.1		410		yes			12% vacancy
100	office	listing	March,2002			13.15		2,445	yes				2nd flr/sublease
400	***	property				400		0.405					
100	office	manager	March,2002			\$30		6,425		yes			
													\$28 is for very small
							\$6.15 last yr,						space included 10K
		property					est \$6.79 for	800sq ft-3					TI's by LL, \$22.50 is
100	office	manager	March,2002	22 5-28			2002	floors		ves	1986	good	ave for 3 floors
100	Omoo	managor	Maron,2002	22.0 20			2002	110010		700	1000	good	for sale at
100	restaurant	listing	March,2002	20				3,000	ves				\$1,800,000
		g						0,000	,00				street level retail
100	retail	listing	March,2002	30				2,132	ves				suite d
			,										street level retail
100	retail	listing	March,2002	30				2,748	yes				suite c
		property											
100	retail	manager	March,2002	32				4,145		yes			
							\$5.75 in						
							2001, est						
		property					\$6.34 for						leases signed 4
100	retail	manager	March,2002				2002	1000 sq ft +		yes	1986	good	years ago
100	restaurants	owner	April, 2002	21				3,840		yes	1960	ave	fairly recent
	/officeretailof						*						
belltown	fice	manager	March,2002	10	1		\$1.50	7,200					

An individual analysis was done for each neighborhood within area 30. Income parameters differed somewhat significantly from neighborhood to neighborhood in some instances and even within neighborhoods in others. A general description of the income parameters used in each neighborhood follows. Income Tables were used in two neighborhoods (10 & 20). These two neighborhoods have data characteristics that lend themselves more easily to this mass appraisal valuation technique. Individual income calculations were performed in the remaining neighborhoods. These can be found in workbooks labeled as income sheets with the specific neighborhood indicated. Worksheets for each property where an income calculation was performed are contained within the neighborhood workbook. Condominium unit valuation calculations are contained within their own workbook labeled condo income sheets. Finally, low-income housing was valued according to the Department's interpretation of the Washington State Supreme Court's ruling in Cascade Court et al where maximum allowable rent was determined to be the appropriate income parameter for ad valorem tax valuation purposes. Properties listed as low income housing on a spreadsheet made available by the City of Seattle were valued in this manner. These calculations are contained in a workbook labeled lowincome value estimates. All of the above-described workbooks can be found in the Area 30 revalue section of the 2002 Central Crew revalue directory on the server.

NEIGHBORHOOD 10: INTERNATIONAL DISTRICT

DETAIL DECTALIDANTS 40.004 CO ET NOA	
RETAIL, RESTAURANTS, <10,001 SQ FT NRA	<u>.</u> .
LEASE RATE RANGE (NNN)	\$8-\$24
TYPICAL LEASE RATE (NNN)	\$10-\$15
VACANCY AND COLLECTION LOSS	5%
OPERATING EXPENSES	10%
CAPTIALIZATION RATE RANGE	9%-9.5%
RETAIL, RESTAURANTS, >10,000 SQ FT NRA	1
LEASE RATE RANGE (NNN)	- \$7-\$12
TYPICAL LEASE RATE (NNN)	\$9-\$10
VACANCY AND COLLECTION LOSS	5%
OPERATING EXPENSES	10%
CAPTIALIZATION RATE RANGE	9%-9.5%
OFFICE <50,001 SQ FT NRA	
LEASE RATE RANGE (NNN)	\$11- \$ 15
·	\$11-\$15 \$12-\$13
LEASE RATE RANGE (NNN) TYPICAL LEASE RATE (NNN) VACANCY AND COLLECTION LOSS	\$12-\$13 10%
LEASE RATE RANGE (NNN) TYPICAL LEASE RATE (NNN) VACANCY AND COLLECTION LOSS OPERATING EXPENSES	\$12-\$13 10% 10%
LEASE RATE RANGE (NNN) TYPICAL LEASE RATE (NNN) VACANCY AND COLLECTION LOSS	\$12-\$13 10%
LEASE RATE RANGE (NNN) TYPICAL LEASE RATE (NNN) VACANCY AND COLLECTION LOSS OPERATING EXPENSES CAPTIALIZATION RATE RANGE	\$12-\$13 10% 10%
LEASE RATE RANGE (NNN) TYPICAL LEASE RATE (NNN) VACANCY AND COLLECTION LOSS OPERATING EXPENSES CAPTIALIZATION RATE RANGE BASEMENT OFFICE <50,001 SQ FT NRA	\$12-\$13 10% 10% 9%-9.5%
LEASE RATE RANGE (NNN) TYPICAL LEASE RATE (NNN) VACANCY AND COLLECTION LOSS OPERATING EXPENSES CAPTIALIZATION RATE RANGE BASEMENT OFFICE <50,001 SQ FT NRA LEASE RATE RANGE (NNN)	\$12-\$13 10% 10% 9%-9.5%
LEASE RATE RANGE (NNN) TYPICAL LEASE RATE (NNN) VACANCY AND COLLECTION LOSS OPERATING EXPENSES CAPTIALIZATION RATE RANGE BASEMENT OFFICE <50,001 SQ FT NRA LEASE RATE RANGE (NNN) TYPICAL LEASE RATE (NNN)	\$12-\$13 10% 10% 9%-9.5% \$4-\$6 \$4.50-\$5
LEASE RATE RANGE (NNN) TYPICAL LEASE RATE (NNN) VACANCY AND COLLECTION LOSS OPERATING EXPENSES CAPTIALIZATION RATE RANGE BASEMENT OFFICE <50,001 SQ FT NRA LEASE RATE RANGE (NNN) TYPICAL LEASE RATE (NNN) VACANCY AND COLLECTION LOSS	\$12-\$13 10% 10% 9%-9.5% \$4-\$6 \$4.50-\$5 10%
LEASE RATE RANGE (NNN) TYPICAL LEASE RATE (NNN) VACANCY AND COLLECTION LOSS OPERATING EXPENSES CAPTIALIZATION RATE RANGE BASEMENT OFFICE <50,001 SQ FT NRA LEASE RATE RANGE (NNN) TYPICAL LEASE RATE (NNN)	\$12-\$13 10% 10% 9%-9.5% \$4-\$6 \$4.50-\$5

APARTMENTS, MULTI RESIDENCES ETC.<200,001 SQ FT NRA

LEASE RATE RANGE \$10-\$20
TYPICAL LEASE RATE \$11-\$13
VACANCY AND COLLECTION LOSS 5%

OPERATING EXPENSES \$2.50-\$3.00/sq.ft. NRA

CAPTIALIZATION RATE RANGE 9%-9.5%

STORAGE

LEASE RATE RANGE (NNN) \$4-\$7
TYPICAL LEASE RATE (NNN) \$6
VACANCY AND COLLECTION LOSS 5%
OPERATING EXPENSES 10%
CAPTIALIZATION RATE RANGE 9.50%

NEIGHBORHOOD 20: PIONEER SQUARE

RETAIL, RESTAURANTS, <20,001 SQ FT NRA

LEASE RATE RANGE (NNN) \$12-\$21
TYPICAL LEASE RATE (NNN) \$16-\$18
VACANCY AND COLLECTION LOSS 10%
OPERATING EXPENSES 10%
CAPTIALIZATION RATE RANGE 9.25%-9.5%

OFFICE <75,001 SQ FT NRA

LEASE RATE RANGE \$13-\$21
TYPICAL LEASE RATE \$18-\$20
VACANCY AND COLLECTION LOSS 15%
OPERATING EXPENSES 35%
CAPTIALIZATION RATE RANGE 9.25%-9.5%

BASEMENT OFFICE <50,001 SQ FT NRA

LEASE RATE RANGE \$7-\$14

TYPICAL LEASE RATE \$10-12

VACANCY AND COLLECTION LOSS 15%

OPERATING EXPENSES 35%

CAPTIALIZATION RATE RANGE 9.25%-9.5%

APARTMENTS, MULTI RESIDENCES ETC.<200,001 SQ FT NRA

LEASE RATE RANGE \$10-\$21

TYPICAL LEASE RATE \$13-\$17

VACANCY AND COLLECTION LOSS 15%

OPERATING EXPENSES 30%

CAPTIALIZATION RATE RANGE 9.25%-9.5%

STORAGE

LEASE RATE RANGE (NNN) \$4-\$6
TYPICAL LEASE RATE (NNN) \$5
VACANCY AND COLLECTION LOSS 5%
OPERATING EXPENSES 10%
CAPTIALIZATION RATE RANGE 9.50%

NEIGHBORHOOD 30: DOWNTOWN OFFICE CORE II (SOUTH PORTION)

Total of 4 buildings

OFFICE <97,000SQ FT NRA

LEASE RATE RANGE \$12-\$24

TYPICAL LEASE RATE \$24

VACANCY AND COLLECTION LOSS 15%

OPERATING EXPENSES \$7.50/SQ. FT. NRA CAPTIALIZATION RATE RANGE 9.25%-9.5%

RETAIL, RESTAURANTS, <20,001 SQ FT NRA

LEASE RATE RANGE (NNN) \$15-\$20

TYPICAL LEASE RATE (NNN) \$20

VACANCY AND COLLECTION LOSS 10%

OPERATING EXPENSES 10%

CAPTIALIZATION RATE RANGE 9%-9.75%

NEIGHBORHOOD 40: DOWNTOWN OFFICE CORE I

OFFICE <90,000SQ FT NRA

LEASE RATE RANGE \$18-\$24
TYPICAL LEASE RATE \$20-\$22
VACANCY AND COLLECTION LOSS 15%

OPERATING EXPENSES \$7.50/SQ. FT. NRA

CAPTIALIZATION RATE RANGE 9.25%-9.5%

RETAIL, RESTAURANTS

LEASE RATE RANGE (NNN) \$15-\$25

TYPICAL LEASE RATE (NNN) \$20

VACANCY AND COLLECTION LOSS 10%

OPERATING EXPENSES 10%

CAPTIALIZATION RATE RANGE 9.25%-9.50%

NEIGHBORHOOD 50: DOWNTOWN MIXED COMMERCIAL

OFFICE

LEASE RATE RANGE \$21
TYPICAL LEASE RATE \$21
VACANCY AND COLLECTION LOSS 15%

OPERATING EXPENSES \$7.50/SQ. FT. NRA

CAPTIALIZATION RATE RANGE 9.25%-9.5%

RETAIL, RESTAURANTS

LEASE RATE RANGE (NNN)\$17-\$20TYPICAL LEASE RATE (NNN)\$20VACANCY AND COLLECTION LOSS10%OPERATING EXPENSES10%CAPTIALIZATION RATE RANGE9.25%

NEIGHBORHOOD 60: DOWNTOWN RETAIL CORE

OFFICE

LEASE RATE RANGE \$18-\$29
TYPICAL LEASE RATE \$22-\$24
VACANCY AND COLLECTION LOSS 15%

OPERATING EXPENSES \$7.50-\$9/SQ. FT. NRA

CAPTIALIZATION RATE RANGE 9.25%-9.5%

RETAIL, RESTAURANTS

LEASE RATE RANGE (NNN)\$17-\$65TYPICAL LEASE RATE (NNN)\$30-\$40VACANCY AND COLLECTION LOSS10%OPERATING EXPENSES10%CAPTIALIZATION RATE RANGE9.25%-9.50%

NEIGHBORHOOD 70:DOWNTOWN OFFICE CORE II (NORTH PORTION)

Approximately 75% of parcels are either vacant or the land value exceeds income value estimates

OFFICE

LEASE RATE RANGE \$14-\$30
TYPICAL LEASE RATE \$15-\$20
VACANCY AND COLLECTION LOSS 15%

OPERATING EXPENSES \$6-\$9/SQ. FT. NRA

CAPTIALIZATION RATE RANGE 9.25%-9.5%

RETAIL, RESTAURANTS

LEASE RATE RANGE (NNN)\$15-\$35TYPICAL LEASE RATE (NNN)\$15VACANCY AND COLLECTION LOSS10%OPERATING EXPENSES10%

CAPTIALIZATION RATE RANGE 9.25%-9.50%

NEIGHBORHOOD 80: PIKE PLACE MARKET

OFFICE

LEASE RATE RANGE \$15-\$21

TYPICAL LEASE RATE \$20

VACANCY AND COLLECTION LOSS 15%

OPERATING EXPENSES \$7/SQ. FT. NRA

CAPTIALIZATION RATE RANGE 9.50%

RETAIL, RESTAURANTS

LEASE RATE RANGE (NNN) \$20-\$25
TYPICAL LEASE RATE (NNN) \$24
VACANCY AND COLLECTION LOSS 10%
OPERATING EXPENSES 10%
CAPTIALIZATION RATE RANGE 9.50%

NEIGHBORHOOD 100: DOWNTOWN MIXED COMMERCIAL

Approximately 79% of parcels are either vacant or the land value income value estimates exceeds

OFFICE

LEASE RATE RANGE \$13-\$26
TYPICAL LEASE RATE \$15-\$20
VACANCY AND COLLECTION LOSS 15%

OPERATING EXPENSES \$6-\$7.50/SQ. FT. NRA

CAPTIALIZATION RATE RANGE 9.25-9.5%

RETAIL, RESTAURANTS

LEASE RATE RANGE (NNN)\$15-\$21TYPICAL LEASE RATE (NNN)\$18-\$20VACANCY AND COLLECTION LOSS10%OPERATING EXPENSES10%CAPTIALIZATION RATE RANGE9.25%-9.50%

Additionally, income from parking was considered. Income was based on an allocation of total parking spaces into daily and monthly rates. Monthly spaces were calculated as representing 67% of the total spaces while daily spaces accounted for the remaining 33%. No turnaround income was recognized on the daily spaces. The Parking Inventory for Seattle and Bellevue 1999 prepared by the Puget Sound Regional Council was utilized as a basis for establishing parking rates in the various neighborhoods in Downtown Seattle. This report was supported by verified rates on sold properties when available. The rates used to calculate income attributed to parking were based on location (the map on the following page delineates the parking neighborhood boundaries) and rates as indicated in the following tables. The 1999 weighted mean column was the rate source (rates were truncated down to the nearest dollar):

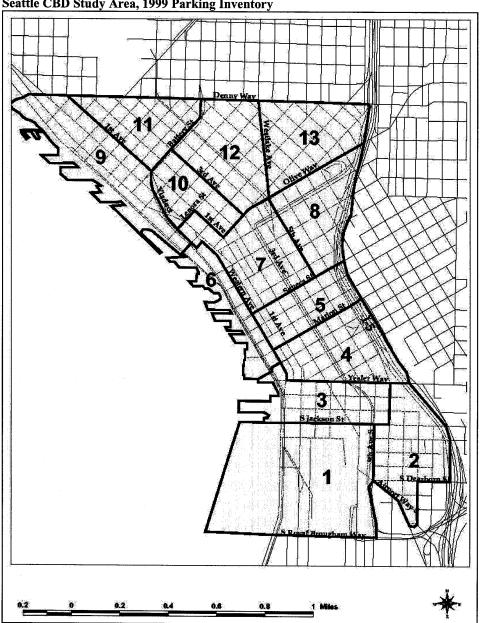


Figure 3 Seattle CBD Study Area, 1999 Parking Inventory

Table 5
Seattle CBD: Average Monthly Costs & Annual Percent Change, 1989-1999

	1989	1992	89-92	1994	92-94		1996	94-96		1999	96-99	89-99
Parking Zone	Weighted Avg	Weighted Avg		Weighte Avg	ed Annual % Change	We Av			Wi Av	eighted 'g	Annual % Change	Annual % Change
1.	\$ 65.2	7 \$ 68.1	7 1.5%	\$ 61	.87 -4.7%	6 \$	65.50	2.9%	\$	138.33	28.3%	7.8%
2	\$ 47.5	6 n	a. n.a		n.a. n.a	ı. S	50.87	n.a.	\$	69.55	11.0%	3.9%
3	\$ 83.1	3 \$ 109.02	9.5%	\$ 93	.52 -7.49	6 \$	96.36	1.5%	\$	113.34	5.6%	3.1%
4	\$ 98.2	9 \$ 123.5°	i 7.9%	\$ 128.	78. 2.1%	6 \$	138.89	3.9%	\$	184.51	9.9%	6.5%
5	\$ 119.88	\$ 139.89	5.3%	\$ 149.	74 3.5%	6 \$	153.62	1.3%	\$	202.12	9.6%	5.4%
6	\$ 102.63	\$ 106.70	3 1.3%	\$ 109.	95 1,5%	6 \$	121.09	4.9%	\$	157.16	9.1%	4.4%
7	\$ 104.72	\$ 120.2	3 4.7%	\$ 123.	79 1.5%	6 \$	142.17	7,2%	\$	193,41	10.8%	6.3%
8	\$ 118.72	\$ 128.80	2.8%	\$ 134.	15 2,19	6 \$	152,27	6.5%	\$	195.43	8.7%	5.1%
9	\$ 45.6	4 \$ 63.4	1 11.6%	\$ 60	.14 -2.69	6 \$	65.13	4.1%	\$	104.07	16.9%	8.6%
10	\$ 71.8	4 \$ 96.9	2 10.5%	•	n.a. n.a	\$	95.97	n.a	\$	125.51	9.4%	5.7%
11	\$ 65.5	3 \$ 77.8	1 5.9%	\$ 94	.33 10.19	6 \$	89.43	-2.6%	\$	118.39	9.8%	6.1%
12	\$ 87.2	4 \$ 108.4	3 7.5%	\$ 108.	61 0.19	6 \$	119.79	5.0%	\$	157.47	9.5%	6.1%
13	\$ 77.3	5 \$ 82.8	4 2.3%	\$ 84	.44 1.09	6\$	91,15	3.9%	\$	152.84	18.8%	7.0%
AVG	\$ 93.3	4 \$ 111.4	3 6.1%	\$ 116.	30 2.29	6 \$	129,14	5.4%	\$	173.57	10.4%	6.4%

[&]quot;n.a." -- not applicable; fewer than 5 lots in zone with monthly rates.

Table 4
Seattle CBD: Average Daily Costs & Annual Percent Change, 1989-1999

		1989		1992	89-92		1994	92-94	1	996	94-96		1999	96-99	89-99
Parking Zone	We Avg		We Av	ighted g	Annual % Change	Wei Avg		Annual % Change	Wei Avg			Wei Avg	ghted		Annual % Change
1	\$	3.88	\$	4.37	4.0%	\$	4.44	0.8%	\$	4.54	1.1%	\$	8.41	22.8%	8.0%
2		n.a.	\$	3.42	n.a	\$	3.63	3.0%	\$	3.43	-2.8%	\$	4.77	11.6%	n.a
3	\$	5.29	\$	5.42	0.8%	\$	5.57	1.4%	\$	6.36	6.9%	\$	9.05	12.5%	5.5%
4	\$	10.30	\$	11.23	2.9%	\$	10.93	-1.3%	\$	11.31	1.7%	\$	16.13	12.6%	4.6%
5	\$	9.93	\$	11.31	4.4%	\$	12.12	3.5%	\$	14.05	7.7%	\$	18.45	9.5%	6.4%
6	\$	8.00	\$	7.51	-2.1%	\$	8.14	4.1%	\$	9.36	7.2%	\$	11.52	7.2%	3.7%
7	\$	8.48	\$	10.09	6.0%	\$	10.27	0.9%	\$	12.38	9.8%	\$	16.16	9.3%	6.7%
8	\$	7.82	\$	8.67	3.5%	\$	9.65	5.5%	\$	11.89	11.0%	\$	18.50	15.9%	9.0%
9	\$	5.28	\$	6.82	8.9%	\$	6.21	-4.6%	\$	7.44	9.5%	\$	12.16	17.8%	8.7%
10	\$	5.41	\$	7.02	9.1%	\$	6.39	-4.6%	\$	8.43	14.9%	\$	9.97	5.7%	6.3%
11	\$	6.35	\$	7.01	3.4%	\$	6.55	-3.3%	\$	8.27	12.4%	\$	8.81	2.1%	3.3%
12	\$	6.71	\$	7.20	2.4%	\$	7.56	2.5%	\$	8.44	5.7%	\$	11.36	10.4%	5,4%
13	\$	5.68	\$_	5.80	0.7%	\$	5.13	-6.0%	\$	6.10	9.0%	\$	11.21	22.5%	7.0%
AVG	\$	7.45	\$	8.37	4.0%	\$	8.60	1.4%	\$	9.83	6.9%	s	14.39	13.6%	6.8%

[&]quot;n.a." -- not applicable; fewer than 5 lots in zone with daily rates.

Table 2
Seattle CBD: Occupancy Rates and Annual Percent Change, 1989-1999

	1989	1992	89-92	1994	92-94	1996	94-96	1999	96-99	89-9
Parking Zone	Occ. Rate (%)	Occ. Rate (%)	Annual % Change	Annual 9 Chang						
1	41.9%	50.7%	6.6%	53.0%	1.5%	57.6%	4.3%	42.2%	-14.4%	0.19
2	60.4%	57.5%	-1.6%	55.5%	-1.1%	62.7%	6.2%	72.2%	7.3%	1.89
3	79.7%	84.2%	1.8%	81.2%	-1.2%	72.2%	-5.7%	84.7%	8.3%	0.69
4	82.1%	76.5%	-2.3%	79.6%	1.3%	86.6%	4.3%	87.8%	0.7%	0.79
5	82.3%	74.4%	-3.3%	75.2%	0.3%	85.5%	6.6%	85.9%	0.3%	0.49
6	80.3%	67.1%	-5.8%	72.5%	2.6%	77.2%	3.2%	71.0%	-4.1%	-1.29
7	84.8%	79.2%	-2.3%	83.8%	1.9%	88.9%	3.0%	82.5%	-3.6%	-0.39
8	72.9%	71.1%	-0.8%	80.7%	4.3%	90.4%	5.9%	74.2%	-9.4%	0.29
9	79.0%	62.4%	-7.6%	65.7%	1.7%	74.2%	6.3%	76.3%	1.4%	-0.49
10	71.8%	70.5%	-0.6%	66.9%	-1.7%	67.9%	0.7%	80.6%	8.9%	1.29
11	64.1%	72.9%	4.4%	67.4%	-2.6%	84.4%	11.9%	81.4%	-1.8%	2.49
12	73.1%	74.5%	0.6%	71.1%	-1.5%	74.5%	2.3%	79.3%	3.2%	0.89
13	81.1%	88.0%	2.8%	81.9%	-2.4%	80.0%	-1.2%	85.6%	3.4%	0.59
Total	75.4%	73.3%	-0.9%	74.6%	0.6%	80.3%	3.7%	78.2%	-1.3%	0.49

Income approach calibration

The models were calibrated after setting base rents by using adjustments based on size, effective age, construction class, quality, and location as recorded in the Assessor's records.

Reconciliation and or validation study of calibrated value models including ratio study of hold out samples.

All parcels were individually reviewed for correctness of the model application before final value selection. All of the factors used to establish value by the model were subject to adjustment. The market rents as established by the income model were used as a guide in establishing the market rental rates used. The market rental rate applied varies somewhat but falls within an acceptable range of variation from the established guideline. The Senior Appraiser reviewed final values selected before posting.

Model Validation

Total Value Conclusions, Recommendations and Validation:

Appraiser judgment prevails in all decisions regarding individual parcel valuation. Each parcel in the physical inspection neighborhood was field reviewed and a value selected based on general and specific data pertaining to the parcel, the neighborhood, and the market. The Appraiser determines which available value estimate may be appropriate and may adjust for particular characteristics and conditions as they occur in the valuation area.

The standard statistical measures of valuation performance are presented the 2001 and 2002 Ratio Analysis charts included in this report. Comparison of the 2001 Ratio Study Analysis and the 2002 Ratio Study Analysis indicates that the weighted mean statistical measure of assessment level went from 91% to 90.7%. This is within the IAAO appraisal guidelines. The uniformity measures produced by the 2002 Ratio Analysis do not fall within appraisal guidelines. This is not cause for concern in this revalue as previously discussed within the ratio study documents. The Coefficient of Dispersion (COD) went from 13.5% to 18.08%, the Coefficient of Variation (COV) went from 19.37% to 22.37%, and the Price-related Differential (PRD) went from 1.0 to 1.05.

The total assessed values for area 30 for the 2001 assessment year was \$2,990,390,586 and the total recommended value for the 2002 assessment year is \$2,949,762,552. Application of these recommended values for the 2002 assessment year (taxes payable in 2003) results in an average total change from the 2001 assessments of -1.36%. This decrease is due to market conditions of this area and the previous assessment levels.

Note: More details and information regarding aspects of the valuations and the report are retained in the working files and folios kept in the office.

2001 Ratio

Quadrant/Crew:	Lien Date:	Date:		Sales Dates:				
Central Crew	1/1/2001	5/21/2002		3/1/99 - 9	9/25/01			
Area	Appr ID:	Prop Type:		Trend use	ed?: Y / N			
30	LWIL	Improveme	nt	N				
SAMPLE STATISTICS		-						
Sample size (n)	23		D-41-	.				
Mean Assessed Value	3,308,900	П	Ratio	o Frequency				
Mean Sales Price	3,635,500	4.0						
Standard Deviation AV	3,143,985	10						
Standard Deviation SP	3,000,895	9 -						
		8 -						
ASSESSMENT LEVEL		7 -						
Arithmetic mean ratio	0.908	F H I						
Median Ratio	0.949	Axis Title -						
Weighted Mean Ratio	0.910	4 -						
		3 -		_				
UNIFORMITY		2 -			4			
Lowest ratio	0.4947	1 -	_	$\frac{3}{2}$	$\frac{3}{2}$			
Highest ratio:	1.1385	1 0 10 0		1 1	 			
Coeffient of Dispersion	13.50%	0	0.2 0.4	0.6 0.8	1 1.2 1.4			
Standard Deviation	0.1759		0.2	Ratio				
Coefficient of Variation	19.37%			Ratio				
Price-related Differential	1.00		1	1				
RELIABILITY								
95% Confidence: Median		- <i>c</i>	() ()	0004				
Lower limit		⊢			essments when			
Upper limit	1.010	⊔ .			01. All standards			
95% Confidence: Mean	0.000	↔ • •			was excercised			
Lower limit			•	•	with the current			
Upper limit	0.980				possibility that the			
SAMPLE SIZE EVALUATION		H		-	ssarily reflect the			
	400	current marke	-		e sales used in this			
N (population size) B (acceptable error - in decimal)		analysis. The						
S (estimated from this sample)		-			nay not have been			
Recommended minimum:		apparent from	U		· ·			
Actual sample size:	23	[аррагені поп	i tile Hullik	Ters expres	Seu liele.			
Conclusion:	Uh-oh							
NORMALITY	011-011							
Binomial Test								
# ratios below mean:	8							
# ratios below mean:	15							
z:	1.251086484							
Conclusion:	Normal*							
*i.e., no evidence of non-normality								
1.5., no ovidence of flori florifiants	-	<u> </u>	<u> </u>	<u> </u>				

2002 Ratio

Quadrant/Crew:	Lien Date:	Date:		Sales Date	es <i>:</i>	
Central Crew	1/1/2002	5/21/2002		3/1/99 -	9/25/01	
Area	Appr ID:	Prop Type:		Trend used?: Y / I		
30	LWIL	Improveme	ent	N		
SAMPLE STATISTICS		•				
Sample size (n)	23		5.41	_		
Mean Assessed Value	3,296,300		Ratio	Frequency		
Mean Sales Price	3,635,500					
Standard Deviation AV	2,835,802	6				
Standard Deviation SP	3,000,895	5 -			_	
ASSESSMENT LEVEL		4 -				
Arithmetic mean ratio	0.949					
Median Ratio	0.983	Axis T≤				
Weighted Mean Ratio	0.907			5	5	
		2 -			4	
UNIFORMITY		.			3	
Lowest ratio	0.5474	1 1		2		
Highest ratio:	1.3643		-0-0-0-0 -	' '		
Coeffient of Dispersion	18.08%			0.6 0.8	1 1.2 1.4	
Standard Deviation	0.2123	 - 	0.2			
Coefficient of Variation	22.37%			Ratio		
Price-related Differential	1.05					
RELIABILITY						
95% Confidence: Median						
Lower limit	0.782	These figures				
Upper limit	1.101	TT				
95% Confidence: Mean	2 222				nalysis, namely	
Lower limit	0.862	the COV and	PRD measur	es of unifor	mity, the	
Upper limit	1.036	assessments				
CAMPLE CIZE EVALUATION		considered to				
N (nonviction size)	400				ie than the sales	
N (population size) B (acceptable error - in decimal)	462	H = = = = = = = = = = = = = = = = = = =			s analysis due to	
S (estimated from this sample)	0.2123				economies that are	
Recommended minimum:	62	not reflected	ın tnese trans	actions.	H	
Actual sample size:	23	 			<u> </u>	
Conclusion:	Uh-oh					
NORMALITY	317 011					
Binomial Test						
# ratios below mean:	11					
# ratios above mean:	12					
Z:	0					
Conclusion:	Normal*					
*i.e., no evidence of non-normality						
,		•	1	I.		

Improvement Sales Used

				Sale	SP /			Par.	Ver.	
Minor	Total NRA	E#	Sale Price	Date	NRA	Property Name	Zone	Ct.	Code	Remarks
1900	15,340	1795303	\$2,480,000	01/02/01	\$161.67	OHIO APTS/RETAIL	IDM-75	1	2	
0125	21,260	1707108	\$2,000,000	08/25/99	\$94.07	LOWMAN & HANFORD BUILDING	PSM-100	1	2	
0140	15,000	1690068	\$1,965,000	06/04/99	\$131.00	HOWARD BUILDING	PSM-100	1	2	
0235	21,760	1813205	\$3,600,000	04/11/01	\$165.44	FIRST & CHERRY BLDG	PSM-100	1	2	
0170	11,600	1845086	\$1,800,000	09/25/01	\$155.17	CROWN HOTEL BLDG	PSM-100	1	2	
0170	11,600	1686792	\$1,200,000	05/20/99	\$103.45	CROWN HOTEL BLDG	PSM-100	1	2	
0550	3,960	1815171	\$540,000	04/30/01	\$136.36	MERCHANTS CAFE	PSM-100	1	2	
0720	26,000	1739480	\$2,950,000	02/28/00	\$113.46	DUNCAN BLDG/THE FENIX	PSM-1	1	2	
0855	16,368	1765866	\$1,600,000	07/19/00	\$97.75	MOSES BUILDING (LOFT)	PSM-100	1	2	
0965	5,940	1862366	\$695,000	01/03/02	\$117.00	MONTAREY HOTEL BLDG (VAC)	PSM-120	2	2	
6871	64,488	1750614	\$3,800,000	05/01/00	\$58.93	PROVIDENT BLDG	PSM-85	1	2	Remodel since sale; not in ratio study
0060	8,790	1695217	\$1,000,000	06/28/99	\$113.77	MCCLARY - SWIFT BUILDING	PSM-100	1	2	
0230	72,597	1670164	\$12,498,274	03/01/99	\$172.16	HOGE BUILDING	DOC2/2*	1	2	
0240	46,454	1734269	\$7,103,900	01/31/00	\$152.92	DCLU	DOC2/2*	1	2	
0275	35,480	1736512	\$5,000,000	02/01/00	\$140.92	IMPERIAL HOTEL BUILDING	DRC85/1	1	2	
0330	45,000	1713981	\$6,225,000	09/29/99	\$138.33	THE MIKEN BLDG/1417 BLDG	DRC85/1	1	2	
0435	54,580	1733331	\$7,900,000	01/24/00	\$144.74	COLUMBIA BUILDING (0440) & PKING	DRC85/1	2	2	
0410	28,946	1769590	\$3,500,000	08/04/00	\$120.91	AVCO FINANCIAL SERVICES	DOC2/	3	2	
0416	48,717	1795589	\$7,000,000	01/05/01	\$143.69	BUTTERWORTH BLDG	PMM/85	2	2	also includes minor 0420
0005	8,940	1700084	\$1,710,000	07/26/99	\$191.28	CRISSEY FLORIST	DMC240	1	2	
0176	25,380	1769593	\$7,000,000	08/08/00	\$275.81	SMALL OFC BLDG & KING THEATER	DMC240	2	2	
1420	99,320	1761910	\$14,975,427	06/28/00	\$150.78	LENORA SQUARE	DMC125	2	2	Remodel since sale; not in ratio study
2264	12,360	1745047	\$1,999,211	03/31/00	\$161.75	TELEMATION	DMC125	1	2	
0045	12,600	1794545	\$1,900,000	12/28/00	\$150.79	JAY ROCKEY PUBLIC RELATIONS	DMC240	1	2	
0295	6,480	1773016	\$1,950,000	08/25/00	\$300.93	MIDAS MUFFLER & 60 MIN TUNE	DMC240	1	2	